



Winter, 2018
Edition
Issue 22

Theme Verse:
Haggai 1:9 (NIV)

“You expected much, but see, it turned out to be little. What you brought home, I blew away. Why?” declares the Lord Almighty. “Because of my house, which remains a ruin while each of you is busy with his own house.”

Announcement:

Safe Families for Children Ministry is seeking a full time Program Manager for the Spokane region.

This ministry is a collaboration between local churches, volunteers and Olive Crest in order to support at-risk children and families in crisis.

To gain further details contact

Danny Sells
National Director,
Safe Families for Children
Cell: 949-656-0343
Danny-sells@olivecrest.org

The Way of Business



The Way of Business Conducts Annual Awards Banquet

The Way of Business wrapped up 2018 conducting their annual awards banquet that included a full house of attendees at the Spokane Union Gospel Mission Chapel on November 15th, 2018.

President of **The Way of Business**, Carl Tompkins, welcomed everyone and set the stage by recognizing and thanking those in the audience who serve to heal the brokenness of people in our community through the many ministries and social services located in greater Spokane. This year’s theme was to pay tribute to such people who serve in this capacity, and this mission was certainly met through the course of events that took place following the wonderful lunch provided by the Union Gospel Mission. It was especially nice having Phil Altmeyer of UGM open the banquet in prayer and speak on the values and importance of everyone finding and fulfilling their role in serving God’s kingdom through their time and talent.

Following lunch, the audience was rewarded to learn that two organizations were receiving this year’s “Good and Faithful

Servant” Award. First, and for the category of business, Mike and Jan Crouse of Total Security Incorporated, then followed by Perry Underwood, of AbAnon, representing the social service sector of communi-



ty. It was a real bonus having past award winners present to help share in these two special presentations.

Presentations from three guest speakers followed. Leading off, Ron Hauenstein, of the Spokane Fatherhood Initiative (SpoFI) spoke on the new training class that SpoFI is providing to dads, which is entitled, 24-7 Dads. Already the class is providing positive impact for those who have attended, and future classes are being scheduled.

John Repsold, of Mosaic Fellowship, spoke on the sex-education curriculum that is being considered for adoption by School District 81, and how the faith-based community needs to be involved through

district meetings to make sure that biblical based values are honored within such education.

Andre Lewis, of Youth for Christ, shared updates on key developments having taken place in 2018. Emphasized was the beginning work of City Life Certification that will provide core life skills training for at-risk youth.

Carl Tompkins, through the “Let’s Get Practical” session of the banquet, provided a lesson on how ministries can gain improved support from community members, largely by providing measurable impact statistics on how the community benefits from their work. Noted were a number of great learning points, such as making sure to incorporate “benefits” along with “feature” statements. To another point, Tompkins emphasized that we don’t need more ministries and services, just better ones! More alliances among all organizations is a step in accomplishing this recommendation.

It was truly a high impact event for everyone, loaded with benefits!



Happy Holidays to Everyone!



Mike's Corner

In business “margin” is the difference between a seller’s cost and the selling price of a product or service. I now refer to a “margin” that could be more important than your bottom line: The margin of time that you create in your life and schedule to respond to the Lord’s promptings!

Try to imagine the scene when Jesus was spending time in Peter’s home, along with Andrew, James and John. He has healed Peter’s mother-in-law of a critical fever, and then enjoyed the main meal of the day. However, after a few hours, they hear a knock on the door. When Peter opens the door, he sees dozens of people with hundreds more are on their way. Jesus

quietly comes outside to hear, “Rabbi, please, come and heal my father. He’s lame and can’t walk at all!” Another cries, “Master, please heal my son. He’s cruelly demon-possessed and the demon often throws him into the fire to kill him!” Another pleads, “Lord, have mercy on me. I want to regain my sight!” (Mark 1:32-34). So what does Jesus do? He responds with healing the many, yet reserves the necessary margin of time in his life to go to a solitary place and pray (Mark 1:36).

Sometimes we think the busier we are in doing God’s will the more spiritual we become! There is an important reason God created the world in six days and rested on the seventh!

Remember way back when “blue laws” were in practice. Businesses were closed on Sunday! We have ramped up our lives to such a degree that when God interrupts our schedule we’re not available.

I am a task oriented person. That makes me one of the worst offenders of not creating margins of time. But recently I chose to respond to a young man’s need and was able to share Jesus with him in a relaxed unhurried way! Choose to spend more time with Jesus. Visit a friend in need. Within your daily plan, set time aside for “God moments,” responding to His leading. This is creating “margin.”

Mike O’Connor,
Vice President, *TWOB*

Let's Get Practical

As we enter the new year, a regular consideration is our assessment of goals and priorities. I would encourage us to recommit ourselves to keeping our Lord first in our lives. This remains as one of our most costly oversights each year, and one of the easiest ways to realize this is to study the first chapter of Haggai, specifically, Haggai 1: 9, which is our theme verse for this edition. People were only looking to the Lord and His Temple after they had taken care of their own personal desires. Keep the Lord first and He will sustain us, meeting our needs! Happy New Year.

Carl Tompkins,
President, *The Way of Business*

The Way of Business

16720 N Dean Road
Nine Mile Falls, WA
99026

Phone: 509-994-6478 (Carl)
Email: carl@thewayofbusiness.org

We're on the Web!

www.twob.org

Teaching God’s way of doing business and uniting community members to better serve the needs of people unable to provide for themselves.

The Way of Business (TWOB) is a 501(c)(3) corporation and an American tax-exempt nonprofit organization. Our vision is to see the needs of people, who are unable to provide for themselves, be fully met by the community members. Our mission is to educate people on how to conduct business God’s way, resulting in an improved economic, social and spiritual capital to better serve the needs of people. Additionally, TWOB unites businesses, social services, churches and civil services for the purpose of working in a more effective and efficient manner in serving the needs of community. The mission is completed through the regular activities of educational seminars, TWOB Website and Fellowship Review Luncheons and Dinner Banquets.



The Way of Business is funded through the generosity of partner supporters. If you’re interested, visit our website.